

PRESS RELEASE

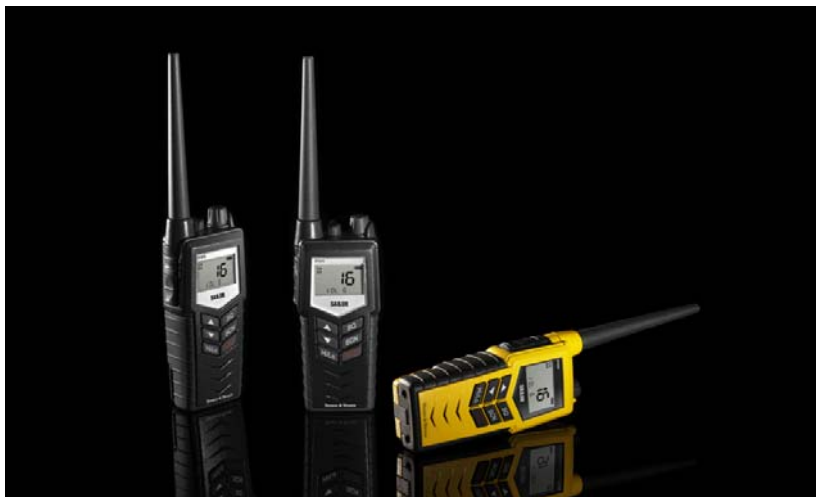
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RUGGEDIZED PROFESSIONAL PORTABLE SAILOR VHF LAUNCH BY THRANE & THRANE

Marine communications specialist Thrane & Thrane takes pride in launching a new portable VHF, the SAILOR SP3500.

The highly innovative design approach by Thrane & Thrane and the strong reputation that SAILOR stands for, has led to a reliable, powerful and user-friendly VHF, directly targeting the marine professional market. Intended for onboard communications, as well as for GMDSS, the new SAILOR SP3500 is offered in three versions:

- SAILOR SP3510: Portable VHF
- SAILOR SP3515: Portable VHF with Scrambler and CTCSS
- SAILOR SP3520: Portable VHF GMDSS



Thanks to its sturdy construction, this handheld VHF is well suited for daily use on board any type of vessel, ranging from large merchant ships to small fishing boats. All versions are fully waterproof (IP67). The SP3510 and SP3515 are programmed with all international, US, Canadian and Inland Waterways channels. The SP3520 is programmed with the GMDSS channels. Additional channels can be programmed. SAILOR SP3520 GMDSS is Wheelmark approved by MED and FCC and comes as standard with the 19 GMDSS channels. The SAILOR SP3510 and SP3515 radios are R&TTE and FCC approved.

Jens Fabricius, Senior Vice President Sales & Marketing says: *“With the SAILOR SP3500 series Thrane & Thrane offers a unique well-designed and innovative portable solution that will be highly attractive to all maritime customers. With the launch of the SAILOR SP3500 Thrane & Thrane aims to become the leading supplier of portable radios in the maritime market, offering strong features and high quality – at very attractive prices. There is no doubt that the SAILOR SP3500 series will strengthen Thrane & Thrane’s position as the world’s leading manufacturer of maritime communication equipment.”*

Seamen sailing the harsh oceans in all imaginable sea conditions have been relying on SAILOR-radios for almost half a century. This new handheld VHF makes no exception. Its ribbed body is said to lie exceptionally well in the hand ensuring a solid grip. Thanks to its powerful loudspeaker, the sound is loud and clear, while the large red back-lit display is easy to read under a variety of light and weather conditions. Finally, the tactile buttons and knobs are easily operated on hot or cold days, wet or dry, with or without gloves.

For the professional user, the SAILOR SP3500-series is furthermore offered with an interface to a large variety of accessories from Peltor and SAVOX. For private conversations, the SP3515 is offered with a scrambler.

For further information, please contact:

Henrik Fyhn, Market Manager or

John Alexandersen, VP Corporate Communications tel.: +45 39 55 88 00

About Thrane & Thrane

Thrane & Thrane is the world’s leading manufacturer of terminals and land earth stations for global mobile satellite and radio communication. Since its incorporation in 1981, the company has established a strong position within global mobile satellite services based on the Inmarsat system, and today it provides equipment for land-based, maritime and aeronautical use. The company’s communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER® and SAILOR® through distributors and partners and as OEM products. The company is listed on the Copenhagen Stock Exchange. More information about Thrane & Thrane can be found at: www.thrane.com.